



ΕΘΝΙΚΗ ΤΡΑΠΕΖΑ

ANNOUNCEMENT REGARDING THE POTENTIAL TARGET MARKET FOR THE SHARES OF "OPTIMA BANK S.A." OFFERED TO INVESTORS THROUGH A PUBLIC OFFERING

The Joint Coordinators and Bookrunners, namely "ALPHA BANK S.A." and "NATIONAL BANK OF GREECE S.A.", in their capacity as manufacturers, pursuant to article 16 par. 3 of Law 4514/2018 and Article 8 of the Executive Committee Act of the Bank of Greece no. 147/27.07.2018 on product monitoring obligations announce that, with respect to the public offering of New Shares of the company "OPTIMA BANK S.A." (the "Issuer"), i.e. (a) 19,950,000 New Shares offered through a Public Offering, and (b) any unsubscribed New Shares, if they arise during the Parallel Offering to a limited circle of persons (together the "Public Offering Shares"), they have made an assessment of the potential target market in cooperation with the Issuer, as follows:

(i) The potential target market of the Public Offering Shares consists of eligible counterparties, professional clients, and retail clients, each as defined in Law 4514/2018, as in force, with at least basic knowledge and experience of the Public Offering Shares, with at least moderate risk tolerance regarding the Public Offering Shares, regardless of investment time horizon and with the investment purpose of achieving returns to the investor's portfolio and income through the receipt of dividends.

(ii) All channels for the distribution of the Public Offering Shares (i.e. provision of investment services regarding investment advice, portfolio management, reception / transmission of transaction order and execution of transaction order) are considered appropriate for the clients of the potential target market.