

Pantelis Tzortzakis

Serial entrepreneur & visionary leader

ENTREPRENEURIAL EXPERIENCE

Founder & CEO

FORTHNET S.A. 1995 - 2010

Held the position of CEO at Forthnet from establishment, until end of 2010. On 2008, became the Chairman and CEO of NOVA (acquired by Forthnet by rising capital through the stock exchange), the first digital, satellite pay-tv platform in Greece and integrating the paytv with internet offering

- Founded Forthnet SA 1995, as he undertook the conversion of Forthnet from a research activity in the [Foundation for Research and Technology - Hellas \(FORTH\)](#) to a company, attracting investment capital from Greece and abroad.
 - Group revenues exceeded 400 M€ and customers almost reached 1M during tenure
 - Led the startup company to become a listed company within 5 years (2000) raising 47,8 M€ cap.
 - Played a vital role in creation of companies like FORTcrs (the biggest domestic reservation system- sold in 2018 and currently operating under the commercial trademark: LIKNOSS) and Telemedicine technologies in France. Both were driven by Forthnet R&D group being extremely active in European R&D competitive programs.

CEO

QUEST HOLDINGS S.A. 2013 - 2015

Led the group to a significant double digit Revenue and EBIDA growth during tenure. Helped in crucial importance matters for the group to enter the fintech space through the acquisition of CARDLINK S.A., the major electronic transaction payment systems provider in Greece.

GOVERNMENTAL EXPERIENCE

Deputy Minister of e-Gov

Ministry of Administrative Reform & e-Governance 2011 - 2012

Defined the strategy for e-government services in Greece with major achievement on reducing public expenses (more than 3 billion € per year) on medical prescription (e-prescription) and making Greece full member of the Open Government Initiative leaded at that time by H. Clinton (OpenGOV, Diaugeia etc) Also served as coordinator to the development of innovation and public procurement policy in the Ministry of Development of the Greek Government 2012-2013

BOARD MEMBERSHIP EXPERIENCE

Member of the Supervisory Board

NETIA S.A. & P3 mobile operator, Poland 2006 - 2009

Chairman of the Board

SEPE (Federation of Hellenic ICT Enterprises) 2007 - 2010

Member of the Board & internal audit committee

QUEST HOLDINGS S.A. 2013 - TODAY

Executive Vice Chairman

HELLENIC DEVELOPMENT BANK 2019 - TODAY

Member of the IT strategy committee

ATHENS STOCK EXCHANGE 2020 - TODAY

EDUCATION

BSc, Business Administration

[University of Piraeus](#)

ATHENS- GREECE

MSc, Computer Science

[Brooklyn College](#)

NEW YORK - USA

LANGUAGES

GREEK Native 

ENGLISH Advanced 

MOST PROUD OF

Entrepreneurial Spirit

Founded FORTHNET, legendary company that connected its name with internet in Greece. Always ahead of time, merged a telco company with a paytv operator and formed the home entertainment as people enjoy it in Greece as of today.

Contribution to the Country

Being part of the Greek Government during the economic crisis, was a tough decision. But working for my country and building the foundations of the e-Governance, that is used even today is the best compensation. Being an active entrepreneur he focus his attention to create the first VC FoF Jeremy with EIF, enabling the Greek startup ecosystem to develop in a much faster pace

ACHIVEMENTS

Raise Capital from Stock Market

Made Forthnet the first spin-off company in Greece to become listed in Athens stock exchange market.

Create Unique companies with activities that lasted

Creation and operation of FORTHcrs, the company that developed and possessed the first and major up to now GDS system in Greece for passenger vessels

Merging out of Greek borders

Being a key person in the expansion of P4 mobile operator in Poland by merging it with one of the major retailers in polish market (was operating under the Greek brand name "GERMANOS")