

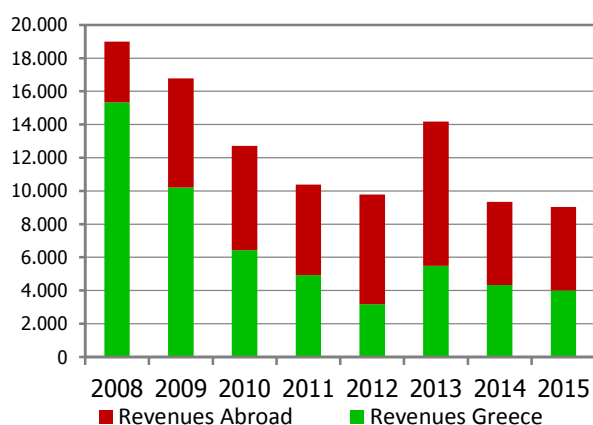
COMPANY PROFILE

Dromeas SA is a Greece-based enterprise mainly engaged in the manufacture and trade of office and home furniture, partition walls and filing systems.

Dromeas is today the leading office furniture producer in Greece and one of the leaders in Europe, especially with respect to Infrastructure, Technology, Production capability and Quality. The products have high aesthetic value, are innovative and ergonomic, exceptional quality and value for money.

The pallet of products includes desks and chairs for offices, furniture for waiting areas, auditorium seating systems, bookcases, partition walls, as well as home furniture like sofas, wardrobes, ready-made kitchens, beds, bookcases and chairs with adjustable mechanisms. Dromeas also has its own integrated tool making shop that produces various tools and high-pressure aluminium die casting parts. The company's sales network consists of 32 renowned stores located throughout the main cities of Greece and the Balkans.

REVENUE ANALYSIS (in € 000)



Dromeas is strongly export-oriented: it exports finished products and components to the public and private sector, banks and insurance companies, academic institutions and airports, in countries like the United Kingdom, Germany and all over Europe and the Balkans, Russia, Saudi Arabia, Australia, the United Arab mirates, Egypt and the Philippines. The company's exports raised up to 55.76% of total sales in 2015.

KEY INVESTMENT HIGHLIGHTS

- 1979: Establishment of DROMEAS SA, manufacturing caravans.
- 1985-87: New investment in premises and mechanical equipment and starting of the production of desk for working places. Opening of the first showroom in Thessaloniki.
- 1989-90: New investment in premise and ultramodern mechanical equipment for wood processing and production of plastic components. Opening of the second showroom in Athens.
- 1991-92: New investment in premises and mechanical equipment for wood processing. The third showroom of DROMEAS in Sofia-Bulgaria is established.
- 1992-93: New investment in premises and mechanical equipment for the establishment of new chairs' production site.
- 1996-97: New investment in premise and mechanical equipment for metal processing. A contract with the company PROVENTA in Switzerland is signed, permitting DROMEAS to produce a specific series of office chairs.

- 1998: New investment in premises and supplementary mechanical equipment for metal processing. First certification according to the quality management standard ISO 9001.
- 1999: New investment in premises and mechanical equipment of the latest technology laser for cutting complex metal parts as well as for the auto-paint of surfaces in the department of wood processing. Assignment of a 6 million € Project for furnishing all the Greek Tax Authorities.
- 2000: Entrance of DROMEAS SA in the Athens Stock Exchange offering the investors 2.170.000 common registered shares, i.e. the 25% of the total of 8.680.000 shares of nominal value €0,59 each. Assignment of a Project for furnishing all Athens Metro Stations with seating for waiting areas. Multiannual agreement for furnishing all commercial stores of the bank 'EUROBANK', with furniture of corporate identity.
- 2003: Completion of a €30 million three-year investment plan, covering the establishment of the aluminium die-casting and processing department, the establishment and expansion of the chairs' production site, the establishment of raw materials and final products warehouse, the expansion of the production departments of wood and metal and the development of a sales network. Purchase of a plot in the industrial area of Aspropyrgos-Attica for establishing warehouses and purchase of an incomplete building in Mesogeion Avenue-Athens for using it as a showroom. Energy-saving investments with combustion of wooden by-products for heat production. Completion of the industrial building of KEM SA in the industrial area of Serres and beginning of its productive operation. Establishment of DROMEAS BG EAD in Sofia-Bulgaria, with the object of office furniture commerce in the area.
- 2007-2009: New €5 million investment plan.
- 2010: Certification of DROMEAS' production process from Mercedes (Group Daimler) as an official supplier of die-casting aluminium parts, according to the prescribed procedures of Mercedes (category A with 94/100 marks).
- 2010: Purchase of a new store in Sofia-Bulgaria of a €1,7 million value.

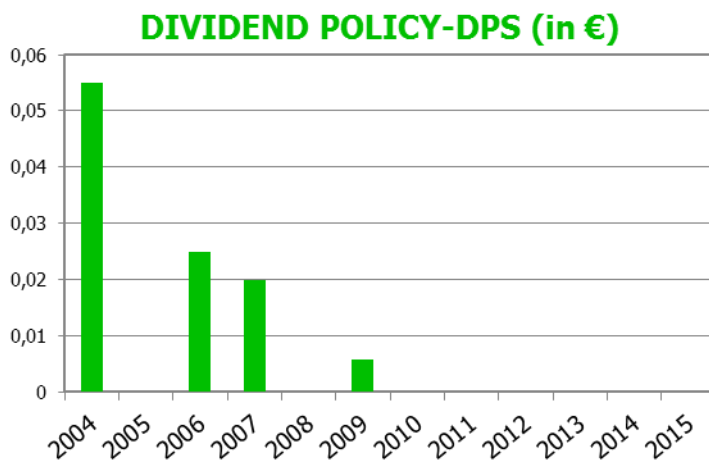
OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2015 - 31/03/2016)

Symbol:	DROME		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2016)	3,6		
Shares Outstanding (number): (31 March 2016)	34.720.000		
Average Spread (%):	17,13%		
Market Liquidity (%):	1,130%		
Average Trading volume (no of shares):	6.377,3		
Total Value of transactions (€):	148.223		
Days to trade (1% of outstanding amount):	59,7		
Free Float (31 March 2016):	27,59%		
Turnover Velocity (F.F. Weighted):	14,5%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	209,51%	193,57%	212,82%

GROUP STRUCTURE

Dromeas S.A.

K.E.M. S.A.	92.54%
DROMEAS BG E.A.D	100%



RECENT DEALS

2011

- Equipment of a new building with a capacity of 300 people to the complex of buildings of CERN, in Geneva-Switzerland, with disks, cabinets and bookcases.
- After the completion of the investments in 2010, the company DROMEAS SA became one of the largest companies of the sector in Greece and one of the largest in Europe in terms of infrastructure, technology, facilities, productivity and product quality.

2012

- The German Army is equipped with Greek Dromeas furniture for the first time, after the company won the international tender. This first project came up to 500.000 Euros.

2013

- Completion of the investment in the renewable energies. In detail, Dromeas completed a photovoltaic park, of 1 MW power and its daughter company KEM another one of 0,5 MW power (both investments came up to 1,9 mil. Euros).
- Dromeas equips a building of the European Commission Joint Research Centre in Ispra Italy, of a total value of 906.000 Euros.
- Dromeas wins a new tender for the German Army of a total value of 2,5 mil Euros.

2014

- Dromeas wins a new tender for the German army of a total value of 2 mil. Euros.
- Sales network development in Federal Republic of Germany.

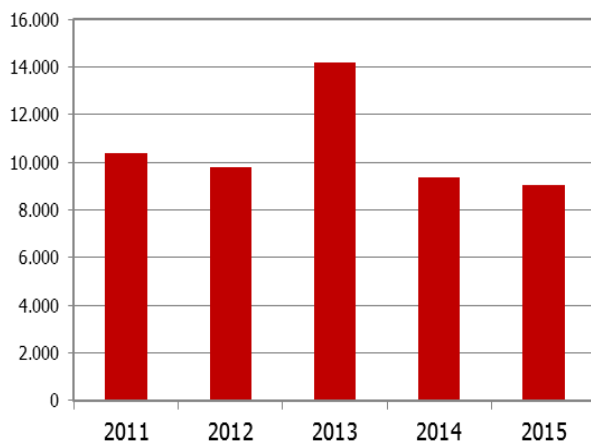
2015

- The company wins for the second consecutive time the international tender for exclusive supply of office furniture to the European Commission and its agencies for the next 2+1+1+1 years of total value approximately 30 mil. Euros
- The company continues its cooperation with the German Army, winning two more tenders the first one of value of 1.750.000€ and the second one 1 million Euros.
- In 18/11 the new showroom of Dromeas in Brussels opens (Schaarbeeklei 613, 1800 Vilvoorde).
- Dromeas wins the tender of office furniture supply for the European Organization of Nuclear energy in Cern for the next 3 years.

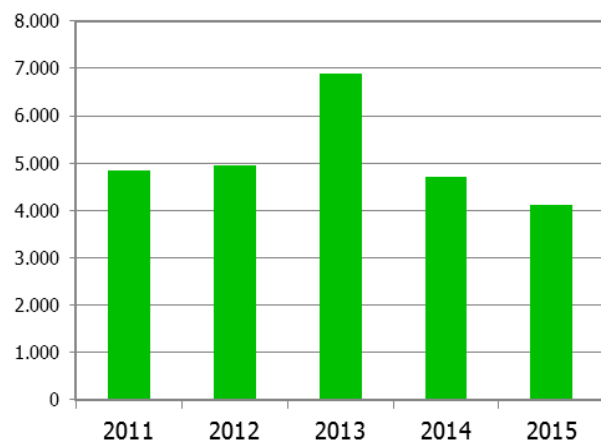
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)					
(in € 000)	2011	2012	2013	2014	2015
Sales	10.377	9.790	14.185	9.343	9.040
Gross profit	4.851	4.948	6.890	4.711	4.106
EBIT	-588	-45	1.467	-197	-410
EBITDA	782	1.385	2.941	1.307	1.101
Earnings before tax	-1.718	-1.534	-335	-1.769	-1.941
Earnings after tax	-1.396	-1.888	-577	-1.904	-2.151
E.P.S.	-0,04	-0,054	-0,02	-0,55	-0,06
Total Equity	33.415	31.532	30.965	29.067	26.926
ROE	-4,18%	-5,99%	-1,86%	-6,55%	-7,99%

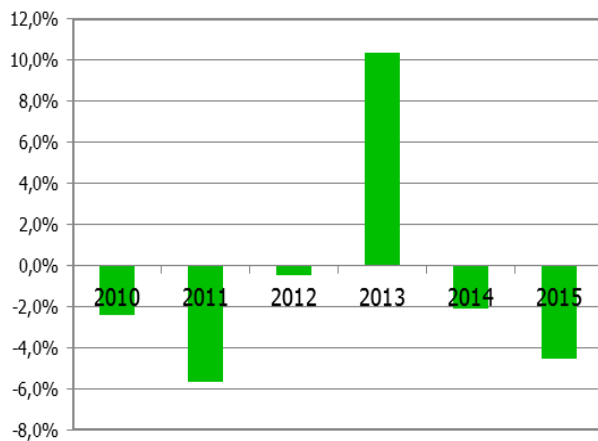
Revenues (in € 000)



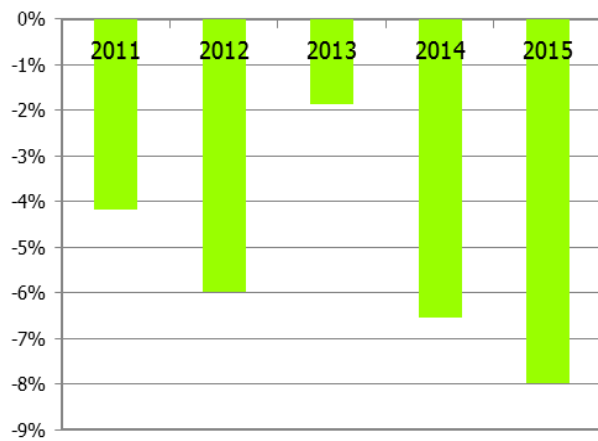
Gross profit (in € 000)



Operating Margin



ROE



MAJOR SHAREHOLDERS (>5%)

Name	%
PAPAPANAGIOTOU ATHANASIOS	46,60%
IOANNIS PAPAPANAGIOTOU	25,81%
Total	72,41%

BOARD OF DIRECTORS

Name	Qualification
PAPAPANAGIOTOU ATHANASIOS	PRESIDENT/CEO
PAPAPANAGIOTOU KONSTANTINOS	EXECUTIVE MEMBER
PAPAPANAGIOTOU IOANNIS	EXECUTIVE MEMBER
PETALAS A. DIMITRIOS	NON EXECUTIVE MEMBER
ZAROTIADIS GRIGORIOS	INDEPENDENT NON EXECUTIVE MEMBER
KALAFATIS ATHANASIOS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Athanasios Konstantinos Papapanagiotou is Executive Chairman of the Board, Managing Director and Commercial Director of Dromeas SA Office Furniture Industry since 2011. He previously served as Chairman of the Board, Chief Executive Officer and Head of Designing & Development of New Technologies, Materials and Designs since May 12, 2008. Before that he was Chairman of the Board and Head of Designing & Development of New Technologies, Materials and Designs. He holds a degree in Civil Engineering from Universita degli Studi di Bologna. He is co-founder and main shareholder of the Company.

Konstantinos Athanasiou Papapanagiotou, a Graduate Mathematician from the University of Crete, Executive member

Ioannis D. Papapanagiotou, MSc in Marketing from Starffor Shire University, Executive member

Dr. Grigorios Vasileios Zarotiadis is Head of Internal Audit Department and Non-Executive Independent Director of Dromeas SA Office Furniture Industry. He has a Doctorate in Economics from Johannes Kepler Universitaet Linz.

Mr. Ioannis Georgios Pelidis is Non-Executive Independent Member of the Board of Directors of Dromeas SA Officer Furniture Industry. He is an Architectural Engineering graduate of Universita degli Studi di Palermo, Italy.

Athanasios V. Kalafatis is Non-Executive Member of the Board of Directors of Dromeas SA Office Furniture Industry since 2007. He is a graduate of the Technological Educational Institute of Athens with a degree in Design.

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