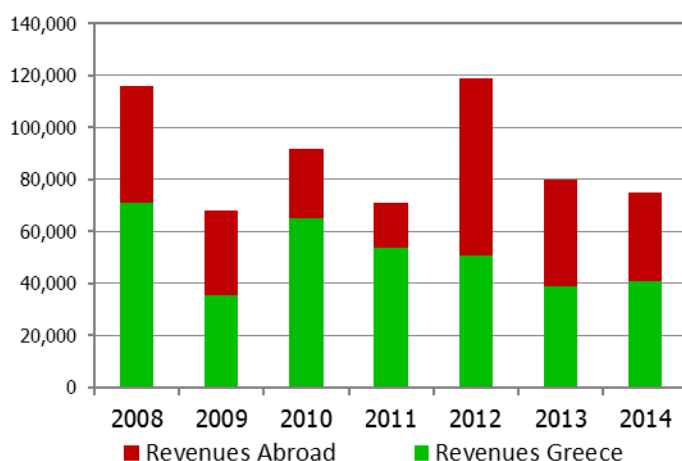


COMPANY PROFILE

Nexans Hellas offers its products under four fields: Power Networking Cabling, including power cables and conductors, as well as power accessories, such as joints for cables; Industrial Cabling, including industrial cables and wires, machinery cables, geophysics, oil and gas systems, winding wires as well as cables for the transportation, aerospace, defense and marine fields; Telecom Network Cabling, including outdoor telecom and interconnection cables and components, as well as telecom systems, and Indoor Cabling, which includes low-voltage wires and cables, structured cabling systems, telephone and television cables, among others. Nexans Hellas SA also offers services for project development and has agreements for supplying the Public Power Corporation and the Hellenic Telecommunications Organization in Greece.

REVENUE ANALYSIS (in € 000)



Company's exports represent 51.6% of total sales, to Europe, Middle East and Africa.

KEY INVESTMENT HIGHLIGHTS

Nexans Hellas S.A. is a member of Nexans Group, based in Paris, engaged in the manufacture of a range of cables and related products.

OVERVIEW - TRADING DATA

OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2014 - 31/03/2015)

Symbol:	ALKA		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2015)	8,9		
Shares Outstanding (number): (31 March 2015)	6.132.500		
Average Spread (%):	7,12%		
Market Liquidity (%):	0,264%		
Average Trading volume (no of shares):	358		
Total Value of transactions (€):	171.556		
Days to trade (1% of outstanding amount):	167,8		
Free Float (31 March 2015):	18,24%		
Turnover Velocity (F.F. Weighted):	5,5%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	46,28%	41,32%	47,79%

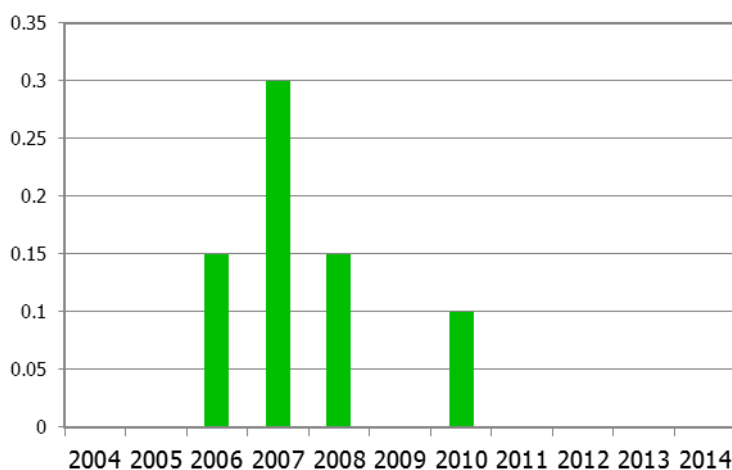
GROUP STRUCTURE

NEXANS HELLAS S.A.

Nexans Hellas has no subsidiaries

Note: Nexans Hellas is member of Nexans Group, based in Paris.

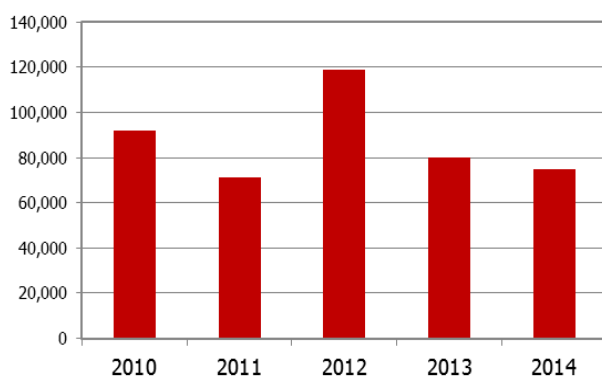
DIVIDEND POLICY- DPS (in €)



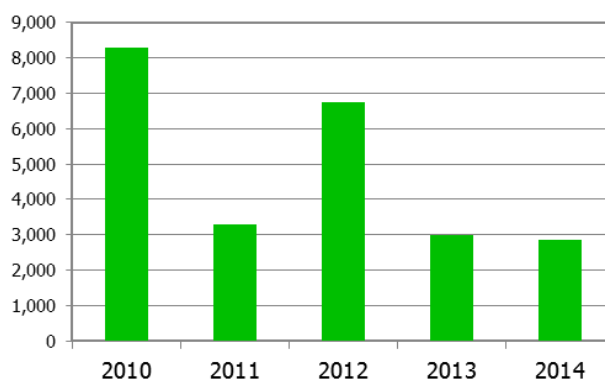
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)					
(in € 000)	2010	2011	2012	2013	2014
Sales	91.747	71.011	118.925	80.099	74.995
Gross profit	8.297	3.296	6.750	3.005	2.863
EBIT	2.842	-2.596	485	-2.720	-1.914
EBITDA	4.448	-1.090	1.969	-1.299	-603
Earnings before tax	2.448	-3.402	-695	-3.092	-2.501
Earnings after tax	1.718	-2.962	-627	-2.823	-2.105
E.P.S.	0,28	-0,49	-0,1022	-0,46	-0,34
Total Equity	30.473	26.856	25.865	23.419	21.258
ROE	5,64%	-11,03%	-2,42%	-12,05%	-9,90%

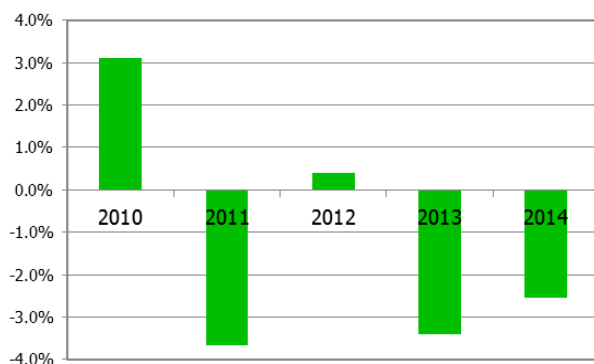
Revenues (in € 000)



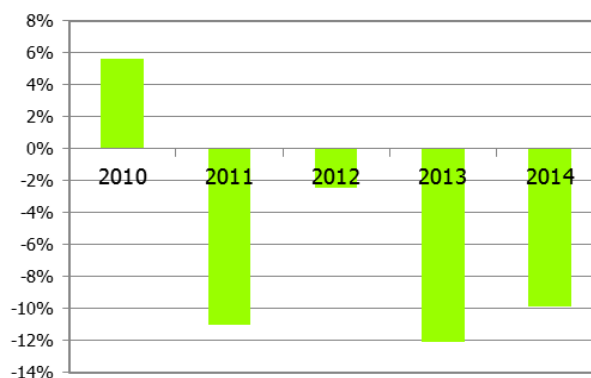
Gross profit (in € 000)



Operating Margin



ROE



MAJOR SHAREHOLDERS (>5%)

Name	%
NEXANS GROUP	71,75%
DRAKAKIS SPIRIDON	5,00%
HMG GLOBETROTTER	5,01%
Total	81,76%

BOARD OF DIRECTORS

Name	Qualification
BARKLAGE J CHRISTOF JOSEF	PRESIDENT
KARAKOSTAS D. GEORGIOS	VICE PRESIDENT/CEO
DESFONTAINES L HENRIK	NON EXECUTIVE MEMBER
POLITIS I DEMETRIOS	INDEPENDENT NON EXECUTIVE MEMBER
CHRYSSOMALLIS K GEORGE	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Christof Josef Barklage is Executive Chairman of the Board of Nexans Hellas SA since January 26, 2015. Previously he was appointed Executive Vice President Market Line Utilities Europe and member of the Management Council in Nexans France, Chairman of the BoD in Nexans Deutschland and member of the BoD in other units of Nexans (Ghana, Nigeria, Belgium).

Mr. Georgios Karakostas is an electrical engineer, non-independent member of the Board of Nexans Hellas since May 2013 and executive member, Vice Chairman of the Board, Managing Director and General Manager of Nexans Hellas SA since December 2013.

Mr. Henrik Desfontaines has been a non-executive member of Nexans Greece since January 26, 2015, replacing the resigned Mr. Jean-Michel Trouve.

Mr. Athanasios Gavriil is Chief Financial Officer, Chief Accounting Officer, Corporate Announcements and Shareholder Services Officer of Nexans Hellas SA since March 30, 2010.

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