

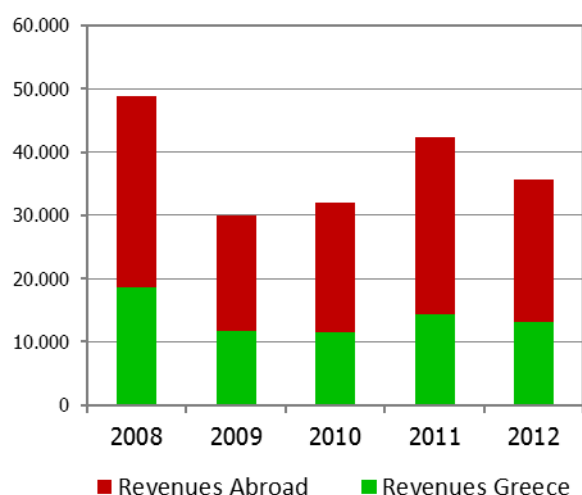


Website:	<a href="http://www.stiafilco.com">http://www.stiafilco.com</a>
Bloomberg code:	EPIL:GA
Reuters code:	EPIr.AT
ISIN code:	GRS045003001

## COMPANY PROFILE

Selected Textiles SA is a Greece-based company engaged in the textile industry. The Company's principal activities include cotton ginning, yarn production, and dyeing and treatment of yarn. Its product portfolio includes ginned cotton, cotton yarns ecru, combed, carded, dyed yarns, gazed mercerized yarns, acrylic and mixed yarns, including wool, nylon and viscose. It also sells a range of by-products, such as ginning seeds, cotton seeds, treated by-products, carded sweepings, thread waste and combed waste. The Company operates three production units in Greece: in Farsala, Livadia, and Lamia. The production capacity of its spinning mills amounts to 12,650 tons per year. Its main subsidiary is Selected Energy SA, which is listed in Cyprus Stock Exchange and is engaged in the operation of photovoltaic plants and photovoltaic elements production units, the production and distribution of electric energy through renewable or non-renewable energy resources and similar activities (biomass, biogas, wind, etc.).

## REVENUES ANALYSIS (in € 000)



The sales of the group are mainly export oriented (63%) to over 35 countries, mainly in Europe. Cotton yarns (combed, carded and open end) and cotton by products reach companies such as: Calvin Klein, Lacoste, Benetton, H & M, Zara Group, Mango, Trigema, Marks & Spencer, Hess (organic cotton) , Kumpers and Textil Gruppe Hof. Major countries of exports are: Germany, France, Holland, Italy, Spain, Baltic countries and Eastern Europe.

## KEY INVESTMENT HIGHLIGHTS

SELECTED TEXTILES S.A. is distinguished for its vertically integrated production line at all stages from collecting seed cotton, producing ginned cotton and realizing a superior quality of different types of cotton yarns. Latest technology is applied through out of manufacturing. Thus, Selected Textiles S.A. has invested over 15.2 million euro in the past 5 years.

The strategic location of the company's production units, which are located in the largest cotton production area of central Greece, which is well known for its cotton quality, is its best competitive advantage.

The fragmented cotton producers' market, as well as their incapability of accessing the distribution networks, increases the company's bargaining power against its suppliers. On the other hand, the rivalry, domestic and

global, is not based on price only but quality. This is a crucial aspect for our loyal customers, making Selected Textiles S.A. the leader in this field.

Selected Textiles S.A. has faced the challenge to undertake the necessary investments and to adopt such business strategy, which allows the company to use, at maximum efficiency, its major strengths: a) a strong European supplier, b) proximity to European markets, c) economies of scale, d) vertically integrated, e) flexible manufacturing, f) wide variety of products, g) high product quality/recognizable brand name, h) reputation and i) loyal and selected clientele.

Selected Textiles S.A. is the largest manufacturer of cotton yarn products both domestically and in Europe, that has diversified into the energy field by operating the largest P/V park in Greece (9.99 MW).

The energy projects will be implemented through the 99,98% owned by Selected Textiles S.A. subsidiary, Selected Energy S.A., the scope of activity of which is the establishment of energy producing companies for the operation of photovoltaic plants, photovoltaic elements, production units, the production and distribution of electric energy through renewable or non-renewable energy resources, the high yielded co-generation of power and heat and finally production and distribution of biofuels.

#### **OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2012 - 28/03/2013)**

Symbol:	EPIL		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (28 March 2013)	15,7		
Shares Outstanding (number): (28 March 2013)	52.067.296		
Average Spread (%):	7,57%		
Market Liquidity (%):	3,250%		
Average Trading volume (no of shares):	23.094		
Total Value of transactions (€):	2.527.340		
Days to trade (1% of outstanding amount):	21,6		
Free Float (28 March 2013):	31,63%		
Turnover Velocity (F.F. Weighted):	47,0%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	75,47%	71,77%	72,06%

## **GROUP STRUCTURE**

### **SELECTED TEXTILE IND. ASSOC. S.A.**

Selected Energy S.A.	99,98%
Selected Volt S.A.	99,98%
Selected Biogas Farsala S.A.	99,98%

## **FORTHCOMING PROJECTS/ INVESTMENTS – BUSINESS PLAN HIGHLIGHTS**

Green energy: solar parks, biomass and biogas are at the beginning of their business cycle in Greece while under the treaty of Kyoto, the international demand and the cost of traditional energy, the need is mounting for the development of "greener" energy. This sector is very attractive for the next decade. Greece has the best natural environment and the gausses while the prices for suppliers are twice as much of those in Germany.

Selected Textiles S.A, by implementing a non-concentric diversification strategy through its Selected Energy S.A holding company is in a position to realize the following energy projects:

Biogas: Selected Energy S.A holds a license for a 5.252 MW plant in Farsala-Larissa area. Total investment is estimated at 15 million euro and is expected to be up and running by the end of 2014.

It will be producing 39.791.410 kWh annually by creating a net estimated total of revenues of 8 million euro.

Biomass: an approved production license of 2.5 MW in the same area will be implemented. It will be realized by the end of 2014, producing 17.000.000 kWh with a total cost of investment of 5.5 million euro. Estimated total net revenues will be at 3.5 million euro, at an annual base.

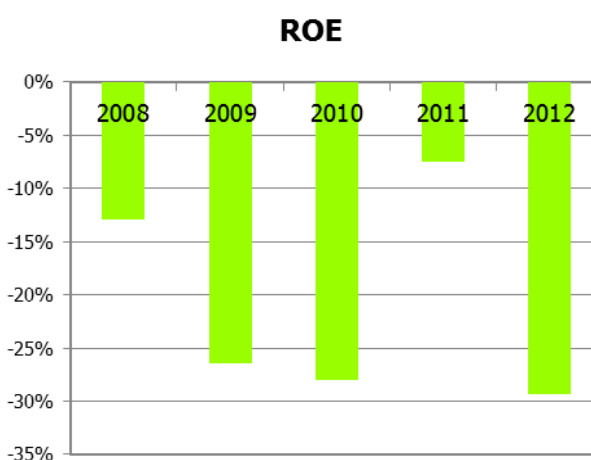
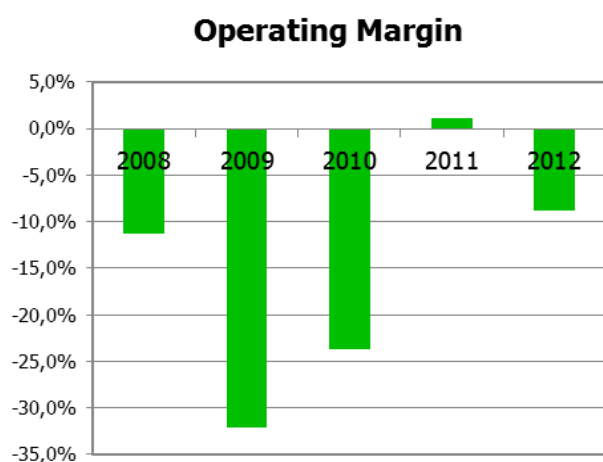
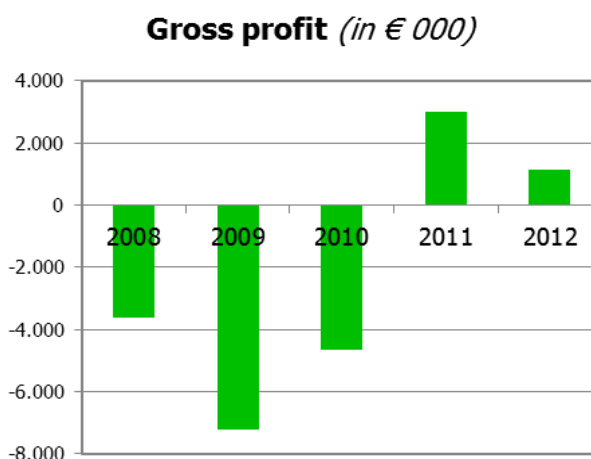
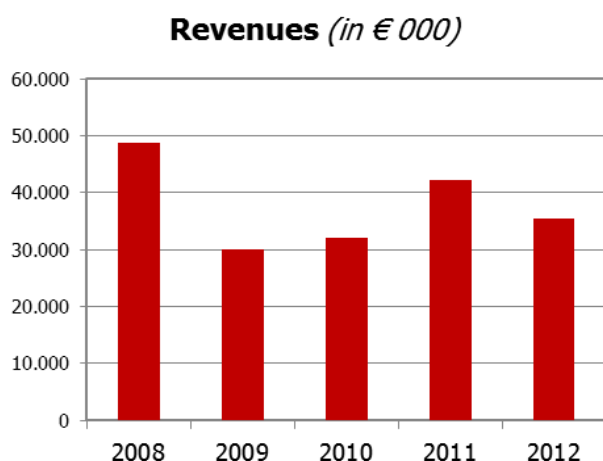
SELECTED ENERGY S.A, is in the process of acquiring two more biomass licences of 1MW each, in the areas of Lamia and Livadia, respectively. The estimated investment cost is 4.0 million euro for each project while the estimated net revenue will be at 1.8 million euro respectively.

## RECENT DEALS

**28-06-2012** Selected Energy S.A entered into the stock exchange of Cyprus (C.S.E.) and trades under the codes EPIEN (GR) and EPIEN (EN).

## GROUP'S PERFORMANCE

<b>FINANCIAL OVERVIEW (consolidated)</b> <b>(in € 000)</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>
Sales	29.996	32.059	42.352	35.577
Gross profit	-7.216	-4.638	2.977	1.124
EBIT	-9.636	-7.582	469	-3.114
EBITDA	-5.789	-4.123	4.303	721
Earnings before tax	-11.877	-9.504	-2.221	-6.890
Earnings after tax	-11.504	-9.609	-2.489	-7.492
E.P.S.	-0,22	-0,18	-0,05	-0,14
Total Equity	43.522	34.230	33.023	25.532
ROE	-26,43%	-28,07%	-7,54%	-29,34%



<b>MAJOR SHAREHOLDERS (&gt;5%)</b>	
<b>Name</b>	<b>%</b>
Donta Mich. Fotini	7,22%
Dontas Mich. George	7,22%
Dontas I. Apostolos	5,53%
Donta I. Fotini	5,59%
PRIMA HOLDINGS S.A.	42,81%
<b>Total</b>	<b>68,37%</b>

<b>BOARD OF DIRECTORS</b>	
<b>Name</b>	<b>Qualification</b>
Dontas C. Evripidis	President/CEO/Executive Member
Dontas El. Apostolos	Vice President/CEO/Executive Member
Dontas I. Apostolos	Executive Member
Arsenopoulou A. Areti	Executive Member
Bitsikokos E. Grigorios	Non Executive Member
Lapokonstantakis G. Nikolaos	Independent Non Executive Member
Theodorou G. Ilias	Independent Non Executive Member

## MANAGEMENT TEAM PROFILE

**Mr. Evripidis Ch. Dontas** is the Executive Chairman of the Board of Directors and Managing Director of Selected Textiles SA. He joined the Company in 1985 and has been a Member of the Board of Directors since 1992.

**Mr. Apostolos El. Dontas** is the Managing Director and Vice Chairman of the Board of Directors of Selected Textiles SA. He is a graduate of the Technological Education Institute of Piraeus and holds an MBA degree from the University of Illinois, United States.

**Mr. Apostolos I. Dontas** is an Executive Member of the Board of Directors. He joined the company in 2008. He has worked in the banking sector and in financial services. He is a graduate of the University of Laverne, California, United States with a degree in Business Administration.

**Ms. Areti A. Arsenopoulou** is an Executive Member of the Board of Directors, Director of Investor Relations and Head of Financial Department of Selected Textiles SA. She is a graduate of the University of Macedonia with a degree in Business Administration. She is an Economist, Accountant-Tax advisor.

**Mr. Grigorios E. Bitsikokos** is a Non-Executive Member of the Board of Directors of Selected Textiles SA and he serves as Legal Advisor.

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