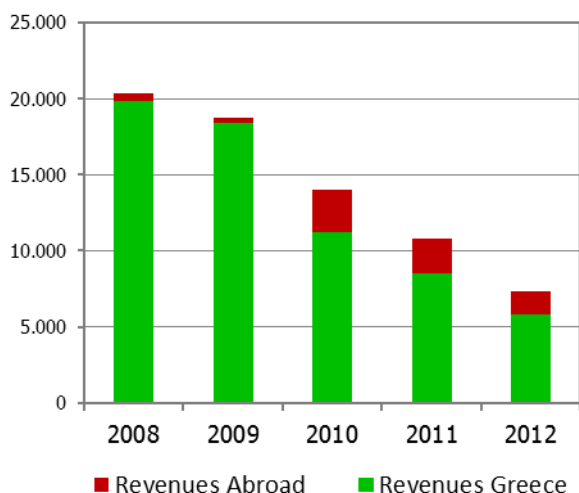


## COMPANY PROFILE

Unibios Holdings SA, promotes products and technologies for the responsible use of water and energy. It separates its activities in two divisions (1) the treatment, filtering and administration of water; and (2) heating and air conditioning, with an emphasis in systems for energy conservation and environmental friendliness. The Water Treatment division is present through operating subsidiary companies in Greece, The Czech Republic, Slovakia and Bulgaria. Culligan Hellas, the main company of the Group, is active in the water treatment equipment business. In particular the company develops and installs systems for the desalination of water, using filtration and reverse osmosis technologies. Watera Hellas is active in water treatment applications for domestic use such as filters, swimming pools and spas. The Energy division is mostly active domestically in the field of Heating and Air Conditioning through the subsidiary Biossol, while Biossol Construction Tools offers services to the construction sector, especially in the field of scaffolding

## REVENUES ANALYSIS (in € 000)



## KEY INVESTMENT HIGHLIGHTS

- The dramatic environmental changes over the last decades have given rise to the need for solutions for the responsible use of Water and Energy that will allow for sustainable economic growth. This need generates rapid expansion in the respective markets
- UNIBIOS Holdings aims to play an important role in these new fast growing markets of the "Green Economy", taking advantage of the corresponding investment opportunities.
- Unibios Holdings is positioned in a strategically important location and has the necessary technology and products to take advantage of the growing opportunities especially in the field of water treatment in the large and fast-growing markets of the Middle East and the Mediterranean.

<b>OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2012 - 28/03/2013)</b>			
Symbol:	BIOSK		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (28 March 2013)	3,5		
Shares Outstanding (number): (28 March 2013)	14.627.315		
Average Spread (%):	13,51%		
Market Liquidity (%):	11,521%		
Average Trading volume (no of shares):	17.482		
Total Value of transactions (€):	536.078		
Days to trade (1% of outstanding amount):	11,2		
Free Float (28 March 2013):	56,08%		
Turnover Velocity (F.F. Weighted):	31,2%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	117,39%	158,56%	146,87%

## GROUP STRUCTURE

### UNIBIOS HOLDINGS S.A.

Culligan Hellas SA	100%
Watera Hellas SA	100%
Biossol	100%
Culligan Czech	100%
Culligan Slovakia	100%
Culligan Bulgaria	100%
Watera International	100%
Water Investments SA	100%
Biossol Construction Tools	63,26%

## CURRENT PROJECTS

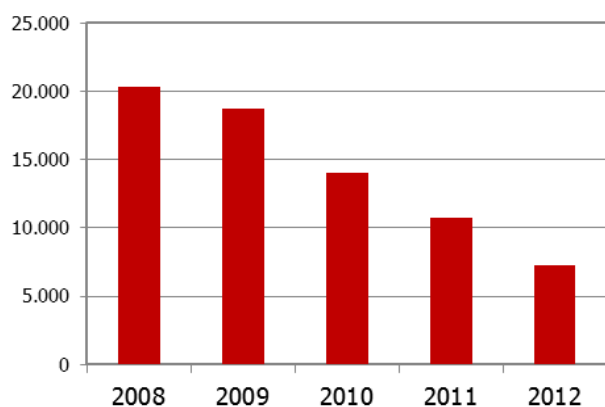
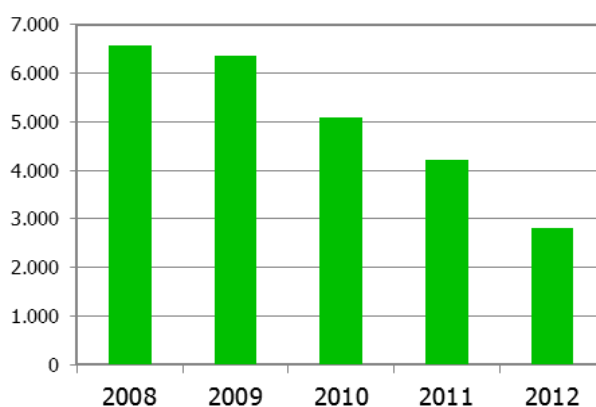
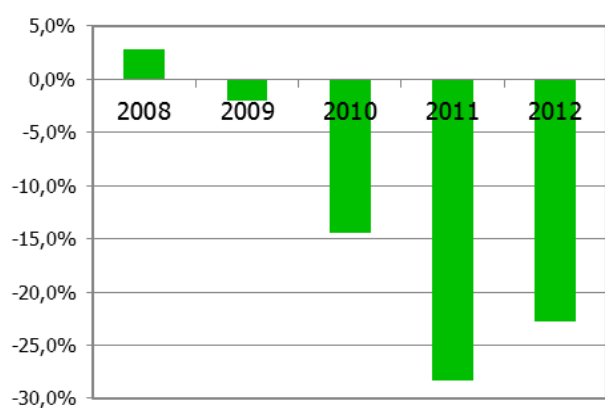
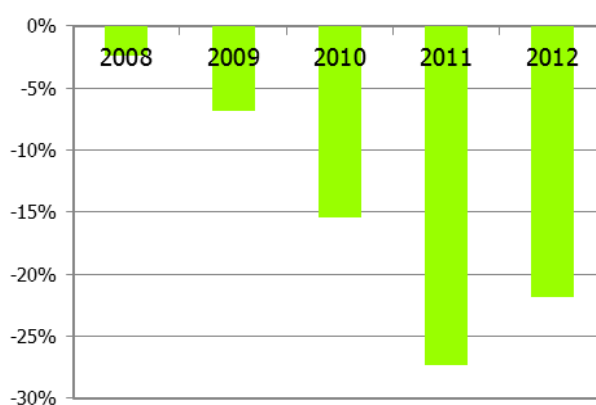
Expansion of Water Treatment Business Internationally.

## FORTHCOMING PROJECTS/ INVESTMENTS – BUSINESS PLAN HIGHLIGHTS

Development of one Photovoltaic Plant for Production of Electrical Energy (about 1.343 KWe).

## COMPANY'S PERFORMANCE

<b>FINANCIAL OVERVIEW (consolidated)</b> <b>(in € 000)</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>
Sales	18.765	14.026	10.773	7.295
Gross profit	6.349	5.085	4.205	2.801
EBIT	-387	-2.032	-3.051	-1.658
EBITDA	184	-1.473	-804	-944
Earnings before tax	-1.164	-2.705	-3.694	-2.134
Earnings after tax	-1.275	-2.463	-3.416	-2.485
E.P.S.	-0,01	-0,03	-0,19	-0,27
Total Equity	18.592	16.001	12.509	11.360
ROE	-6,86%	-15,39%	-27,31%	-21,88%

**Revenues (in € 000)****Gross profit (in € 000)****Operating Margin****ROE****MAJOR SHAREHOLDERS (>5%)**

Name	%
SVORONOS ANTONIOS	8,43%
TEOLOGLOU VASILIKI	6,45%
MAVRIKIOS ORFEAS	23,51%
IFAISTOS ABEEM	5,53%
<b>Total</b>	<b>43,92%</b>

**BOARD OF DIRECTORS**

Name	Qualification
SVORONOS ANTONIOS	PRESIDENT/EXECUTIVE MEMBER
MAVRIKIOS ORFEAS	VICE PRESIDENT/CEO/EXECUTIVE MEMBER
THEODORAKOPOULOS A ANASTASIOS	EXECUTIVE MEMBER
BEKOS GEORGIOS	EXECUTIVE MEMBER
TRAVLOS NIKOLAOS	INDEPENDENT NON EXECUTIVE MEMBER
METODIOS T IOANNIS	INDEPENDENT NON EXECUTIVE MEMBER
KARAVIAS RIGAS - ALEXANDROS	INDEPENDENT NON EXECUTIVE MEMBER
PANAGOULIAS KONSTANTINOS	INDEPENDENT NON EXECUTIVE MEMBER
KALOGIROU ALEXANDROS	INDEPENDENT NON EXECUTIVE MEMBER

## MANAGEMENT TEAM PROFILE

**SVORONOS ANTONIOS:** Executive Chairman of the Board of Unibios Holdings.

Mr Svoronos was elected Chairman of the Board on February 20, 2012. Previously he served as Executive Vice Chairman of the Board since 2008 and before that he served as Chairman of the Board of Biossol SA. He holds a BA degree from Harvard University, an MBA degree and a M.Sc. degree in Engineering from Columbia University, as well as a PhD degree in Business Administration from Columbia University.

**MAVRIKIOS ORFEAS:** Executive Vice Chairman and Chief Executive Officer.

Mr Mavrikios has served as CEO of Unibios since 2008. Before undertaking this role, Mr Mavrikios held the position of Managing Director of Culligan Hellas which he assumed in 2004. Prior to joining Culligan Hellas Mr Mavrikios served for 7 years in senior positions in the automotive industry and before that spent several years in management consulting. Mr Mavrikios holds a BA in Economics from Hamilton College and a Master in Management from Northwestern University.

**THEODORAKOPOULOS A ANASTASIOS:** Executive Director and President of Culligan Hellas.

Mr Anastasios Antonios Theodorakopoulos was appointed Executive Director of Unibios Holdings SA on May 5, 2012. He previously served as Non-Executive Director since February 13, 2009. He is also the President and Chief executive officer of Culligan Hellas. Mr Theodorakopoulos is a Chemical Engineer and a very experienced executive in the field of water treatment and has been with Culligan Hellas in various capacities for more than 25 years.

**BEKOS GEORGIOS:** Executive Director and Group Chief Financial Officer

Mr George Bekos was elected to the Board of Directors of Unibios Holdings on May 5, 2012. He has been the Chief Financial Officer of the Group since 2008. He holds a degree from the University of Piraeus in Business Administration. Before joining the Unibios Holdings Group Mr Bekos was Head of Financial dpt. in several Greek & Multinational Companies and has extensive experience in senior positions.

**TRAVLOS NIKOLAOS:** Independent Non-Executive Director.

Prof. Nikolaos Travlos was appointed Non-Executive Independent Director of Unibios Holdings SA on February 20, 2012. He is the Dean of ALBA Graduate Business School and a professor of Finance. He served as President of the Department of Finance and Banking of the University of Piraeus from 1993 until 1997 and as Director of the postgraduate program in Finance and Banking from 1997 until 1998.

**METHODIOS T IOANNIS:** Independent Non-Executive Director.

Mr Ioannis Thomas Methodios was appointed Non-Executive Independent Director of Unibios Holdings SA on March 31, 2008. He holds a Maths degree of the University of Athens, an MBA and a Ph.D. in Public Administration. Mr Methodios is a well-known consultant who has been in the past the Chief Executive officer of the Greek subsidiary of one of the major international consulting firms.

**KARAVIAS RIGAS – ALEXANDROS:** Independent Non-Executive Director.

Mr Rigas-Alexandros Karavias was appointed Non-Executive Independent Director of Unibios Holdings SA on May 5, 2012. He holds a degree from the University of Piraeus in Business Administration and a MSc in Shipping, Trade and Finance from the City University Business School of London. He has been for many years the representative in Greece of one of the most important European Banks.

**PANAGOULIAS KONSTANTINOS:** Independent Non-Executive Director.

Mr Konstantinos Panagoulas was appointed Non-Executive Independent Director of Unibios Holdings SA on May 7, 2012. He has been for many years an executive of one of the major Greek Banking Groups.

**KALOGIROU ALEXANDROS:** Independent Non-Executive Director.

Mr Alexandros Kalogirou was appointed Non-Executive Independent Director of Unibios Holdings SA on May 5, 2012. Mr Kalogirou holds a Maths degree from the university of Athens and an MBA of Frank Zarb Business School – Hofstra University of New York. Mr Kalogirou is active in the financial sector and has significant experience teaching finance and Mathematics.

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